# DON'T HIRE A MARKETING MANAGER, HIRE US -PACKAGES AND PRICES

Everything you can gain from working with an outsourced marketing agency

**YOURS.SINCERELY** 

## WHAT WE OFFER

What you get	Hiring In House	Working with YS
Dedicated marketing resources	~	$\checkmark$
On-the-ground delivery	~	$\checkmark$
Senior consultants included	×	$\checkmark$
Flexibility without employment concern	×	$\checkmark$
Zero recruitment or hiring fees	×	~
Constantly growing team	×	~
Senior, mid-level and expertise-led delivery	×	~
A person sitting at a desk next to you every day	~	×
Included access to all the essential tools, platforms and subscriptions at no extra cost	×	

### **OUTSOURCED MARKETING MANAGEMENT**

#### **Content Marketing**



Delivery of an up-front content marketing plan linking to core content pillars plus one article, guide or case study per month (inc. development, research, copywriting, approvals management and site upload).

#### CRM & Email Comms

Full management of regular newsletter (2-3 sends per quarter) inc. topic development, copy-writing, approvals management, build and testing and send management.

#### Campaign and Tactical Delivery



#### SEO Services



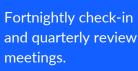
Optimisation of content with keyword research.

#### Organic B2B Social

Development of social calendar with monthly LinkedIn social post drafting, asset creation, signoff and management.



#### Account Management



#### Monthly Reporting

Monthly tracking of goals with a quarterly KPIs / board report.

### **OUTSOURCED PR MANAGEMENT**

#### Inbound Media Opportunity Monitoring

Active monitoring of requests from friendly journalists as well as national databases to find the stories to which your brand can add quotes, comments and insight.

#### Media List Development





#### Target Media Relationship Building

Building relationships with core journalists at key titles that work for you and getting your brand on

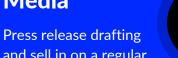
their radar.



#### Campaign Concept Creation

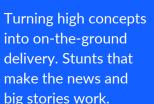
Idea creation from senior PR specialists bringing the big ideas from working with global brands.

#### Taking your News to the Media



and sell in on a regular basis, crafting your news into stories that work for the press.

#### Campaigns and Big Ideas



#### Media Monitoring



Systematically tracking and analysing mentions of a company, brand, or topic across various media channels.



### **POTENTIAL ANNUAL SAVINGS**

#### OUTSOURCED MARKETING MANAGEMENT

Total monthly cost of working with YS:

#### £3,400

Compared to: Average Marketing Manager salary of £52k\* PLUS Average employee costs per month including holiday, pensions and basic benefits of £4,980 = £59,760 in total

#### POTENTIALLY SAVING YOU:

#### £18,960 a year!

\*<u>https://www.reed.co.uk/average-salary/average-marketing-manager-</u> <u>salary</u>

#### OUTSOURCED PR & MARKETING MANAGEMENT COMBINED

Total monthly cost of working with YS:

#### £5,200

Compared to: Average annual Marketing Manager costs of £59,760 PLUS Average cost of a mid-range PR retainer of £4,000 = £107,760 in total

#### POTENTIALLY SAVING YOU:

£45,360 a year!

### **GET IN TOUCH!**

If you're looking for help with your marketing, we offer a free 30-minute marketing audit with one of our experts for whatever you need.

You can also reach our expert team at team@yourssincerely.online.

### NEED HELP WITH YOUR MARKETING AND COMMUNICATIONS?

**GET IN TOUCH** 

